

**SUMMIT INSURANCE COMPANY LIMITED**

**Financial Statements  
31 December 2007**

## INDEPENDENT AUDITORS' REPORT

### To the Shareholders of Summit Insurance Company Limited

We have audited the accompanying financial statements of Summit Insurance Company Limited (the Company), which comprise the balance sheet as of 31 December 2007, and the income statement, statement of changes in equity and cash flow statement for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards. This responsibility includes: designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### *Auditors' Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

*Auditors' Responsibility (continued)*

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

*Opinion*

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as of 31 December 2007, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

**Chartered Accountants**

**Nassau, Bahamas**

**June 2008**

**Summit Insurance Company Limited**  
(Incorporated under the laws of the Commonwealth of The Bahamas)

**Balance Sheet**

As of 31 December 2007

(Amounts expressed in Bahamian dollars)

	Note	2007 \$	2006 \$
<b>ASSETS</b>			
Cash in hand and at banks	3	1,344,315	2,118,661
Term deposits	3	15,211,795	15,338,068
Due from reinsurers		2,181,831	1,826,615
Due from agent	13	7,363,794	6,770,247
Deferred commission expense		3,286,375	3,166,806
Prepayments and other assets	4	127,621	85,933
Investments in securities:	5		
Available-for-sale		5,126,931	4,168,913
Loans and receivables		1,119,203	1,120,293
Investment property	6	210,966	215,815
Property, plant and equipment	7	<u>468,299</u>	<u>356,302</u>
<b>Total assets</b>		<b><u>36,441,130</u></b>	<b><u>35,167,653</u></b>
<b>LIABILITIES</b>			
<i>General insurance funds:</i>			
Unearned premium reserve		10,108,362	11,250,434
Unearned commission income		1,859,273	1,394,776
Outstanding claims reserve	8	<u>6,903,248</u>	<u>5,864,649</u>
		18,870,883	18,509,859
<i>Other liabilities:</i>			
Due to reinsurers		2,570,274	3,400,546
Accounts payable and accrued expenses		<u>406,231</u>	<u>343,540</u>
<b>Total liabilities</b>		<b><u>21,847,388</u></b>	<b><u>22,253,945</u></b>

The accompanying notes are an integral part of these financial statements.

**Summit Insurance Company Limited**  
(Incorporated under the laws of the Commonwealth of The Bahamas)

**Balance Sheet**  
**As of 31 December 2007**  
(Continued)  
(Amounts expressed in Bahamian dollars)

	Note	2007 \$	2006 \$
<b>EQUITY</b>			
Share capital:			
Authorized: 10,000,000 shares of \$1 each			
Issued and fully paid: 5,000,000 shares of \$1 each			
General reserve	9	5,000,000	5,000,000
Fair value reserve		1,000,000	1,000,000
Retained earnings		1,450,070	497,451
		<u>7,143,672</u>	<u>6,416,257</u>
<b>Total equity</b>		<u><b>14,593,742</b></u>	<u><b>12,913,708</b></u>
<b>Total liabilities and equity</b>		<u><b>36,441,130</b></u>	<u><b>35,167,653</b></u>

**APPROVED BY THE BOARD OF DIRECTORS AND SIGNED ON ITS BEHALF BY:**

\_\_\_\_\_  
**Director**

\_\_\_\_\_  
**Director**

\_\_\_\_\_  
**Date**

**The accompanying notes are an integral part of these financial statements.**

## Summit Insurance Company Limited

### Income Statement

For the Year Ended 31 December 2007

(Amounts expressed in Bahamian dollars)

	Note	2007 \$	2006 \$
<b>INCOME</b>			
Premiums written	13	40,132,668	37,238,699
Premium tax		(627,344)	(674,601)
Premiums ceded to reinsurers		<u>(19,221,239)</u>	<u>(14,732,138)</u>
Net premiums written		20,284,085	21,831,960
(Increase)/Decrease in unearned premium reserve		1,142,072	(2,855,910)
Portfolio transfer	10	<u>(861,169)</u>	<u>1,458,509</u>
<b>Net premiums earned</b>		<u>20,564,988</u>	<u>20,434,559</u>
<b>DIRECT EXPENSES</b>			
Net claims incurred	8	7,232,516	5,389,939
Net commissions incurred	11	3,073,805	2,866,589
Catastrophe and excess of loss reinsurance		<u>8,578,940</u>	<u>9,515,192</u>
<b>Total direct expenses</b>		<u>18,885,261</u>	<u>17,771,720</u>
<b>Underwriting gain</b>		<u>1,679,727</u>	<u>2,662,839</u>
<b>OTHER INCOME</b>			
Interest income		937,355	610,019
Dividend income		131,859	143,077
Net realized gain on investments in securities		-	4,415
Foreign exchange gains and other income		<u>239,278</u>	<u>286,447</u>
<b>Total other income</b>		<u>1,308,492</u>	<u>1,043,958</u>
<b>OPERATING EXPENSES</b>			
Personnel expenses	12, 13	694,936	634,631
Depreciation	6, 7	33,862	32,845
General and administrative expenses		<u>482,006</u>	<u>449,279</u>
<b>Total operating expenses</b>		<u>1,210,804</u>	<u>1,116,755</u>
<b>Net income</b>		<u>1,777,415</u>	<u>2,590,042</u>

The accompanying notes are an integral part of these financial statements.

## Summit Insurance Company Limited

### Statement of Changes in Equity For the Year Ended 31 December 2007 (Amounts expressed in Bahamian dollars)

	Share Capital \$	General Reserve \$	Fair Value Reserve \$	Retained Earnings \$	Total \$
Balance as of 1 January 2006	5,000,000	1,000,000	196,127	4,193,715	10,389,842
Net change in unrealized gains/losses on available- for- sale investments (Note 5)	-	-	305,739	-	305,739
Transfer of net realized gains to operating income	-	-	(4,415)	-	(4,415)
Net income	-	-	-	2,590,042	2,590,042
Dividend	-	-	-	(367,500)	(367,500)
<b>Balance as of 31 December 2006</b>	<b><u>5,000,000</u></b>	<b><u>1,000,000</u></b>	<b><u>497,451</u></b>	<b><u>6,416,257</u></b>	<b><u>12,913,708</u></b>
Balance as of 1 January 2007	5,000,000	1,000,000	497,451	6,416,257	12,913,708
Net change in unrealized gains/losses on available- for- sale investments (Note 5)	-	-	952,619	-	952,619
Transfer of realized gains/(losses) to operating income	-	-	-	-	-
Net income	-	-	-	1,777,415	1,777,415
Dividend	-	-	-	(1,050,000)	(1,050,000)
<b>Balance as of 31 December 2007</b>	<b><u>5,000,000</u></b>	<b><u>1,000,000</u></b>	<b><u>1,450,070</u></b>	<b><u>7,143,672</u></b>	<b><u>14,593,742</u></b>

**Dividend per share: \$0.20 (2006: \$0.07)**

**The accompanying notes are an integral part of these financial statements.**

# Summit Insurance Company Limited

## Cash Flow Statement

For the Year Ended 31 December 2007

(Amounts expressed in Bahamian dollars)

	2007 \$	2006 \$
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Net income	1,777,415	2,590,042
Adjustments for:		
Interest income	(937,355)	(610,019)
Dividend income	(131,859)	(143,077)
Net realized gain on investments in securities	-	(4,415)
Depreciation	33,862	32,845
	<u>742,063</u>	<u>1,865,376</u>
<b>(Increase)/Decrease in operating assets:</b>		
Due from broker	-	70,000
Due from reinsurers	(355,216)	(879,852)
Due from agents	(593,547)	(234,989)
Advances to agent	-	136,668
Deferred commission expense	(119,569)	(142,368)
Prepayments and other assets	(39,246)	28,416
<b>Increase/(Decrease) in operating liabilities:</b>		
Unearned premium reserve	(1,142,072)	2,855,910
Unearned commission income	464,497	(409,226)
Outstanding claims reserve	1,038,599	(245,634)
Due to reinsurers	(830,272)	(289,771)
Accounts payable and accrued expenses	62,691	53,459
	<u>(772,072)</u>	<u>2,807,989</u>
<b>Net cash from/(used in) operating activities</b>		
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Interest received	966,900	441,781
Dividends received	129,417	123,033
(Increase)/Decrease in term deposits with maturities greater than three months	1,450,048	(10,349,962)
Purchase of investments in securities	(7,399)	(2,103,400)
Proceeds from sale of investments in securities	-	37,000
Purchase of property, plant and equipment	(141,010)	(119,871)
	<u>2,397,956</u>	<u>(11,971,419)</u>
<b>Net cash from/(used in) investing activities</b>		
<b>CASH FLOWS FROM FINANCING ACTIVITIES</b>		
Dividends paid	(1,050,000)	(367,500)
	<u>(1,050,000)</u>	<u>(367,500)</u>
<b>Net cash used in financing activities</b>		
<b>Net increase/(decrease) in cash and cash equivalents</b>		
	<b>575,884</b>	<b>(9,530,930)</b>
Cash and cash equivalents as of the beginning of the year	<u>4,118,661</u>	<u>13,649,591</u>
<b>Cash and cash equivalents as of the end of the year (Note 3)</b>	<b><u>4,694,545</u></b>	<b><u>4,118,661</u></b>

The accompanying notes are an integral part of these financial statements.



# Summit Insurance Company Limited

## Notes to the Financial Statements 31 December 2007

### 1. General Information

Summit Insurance Company Limited (the Company) is incorporated under the Companies Act, 1992 of the Commonwealth of The Bahamas and is licensed to operate as a property and casualty insurance company in The Bahamas under the Insurance Act, 1969.

The Company's registered office is situated at the offices of Messrs. Graham, Thompson & Co., Sassoon House, Shirley Street & Victoria Avenue, Nassau, Bahamas.

### 2. Summary of Significant Accounting Policies

The principal accounting policies adopted in the preparation of these financial statements are set out below. These policies have been consistently applied to all years presented, unless otherwise stated.

#### (a) Basis of preparation

The financial statements are prepared under the historical cost convention, except as disclosed in the accounting policies below, and in accordance with International Financial Reporting Standards (IFRS). The preparation of financial statements in accordance with IFRS requires management to exercise judgement in the process of applying the Company's accounting policies. It also requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of income and expenses during the reporting period. Actual results could differ from those estimates. Areas involving a higher degree of judgement or complexity or areas where assumptions and estimates are significant to the financial statements are disclosed in Notes 2(e), 2(h), and 2(i)

In the current year, the Company adopted IFRS 7 *Financial Instruments: Disclosures* and the amendments to IAS 1 *Presentation of Financial Statements*, which became effective for fiscal periods beginning on or after 1 January 2007. The impact of the adoption of IFRS 7 and the changes to IAS 1 has been to expand the disclosures provided in these financial statements regarding the Company's financial instruments and management of capital.

The remaining standards and amendments and interpretations to published standards that became effective for fiscal periods beginning on or after 1 January 2007 were not relevant to the Company's operations and accordingly did not impact the Company's accounting policies or financial statements.

The application of new standards and amendments and interpretations to existing standards that have been published but are not yet effective are not expected to have a material impact on the Company's accounting policies or financial statements in the period of initial application.

## Summit Insurance Company Limited

### Notes to the Financial Statements

31 December 2007

(Continued)

#### 2. Summary of Significant Accounting Policies (Continued)

##### (b) Foreign currency translation

The financial statements are presented in Bahamian dollars, which is the Company's functional and presentation currency. Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from settlement of such transactions and from translation of monetary assets and liabilities at year end exchange rates are recognized in the income statement.

##### (c) Cash and cash equivalents

For the purposes of the cash flow statement, cash and cash equivalents comprise cash in hand and at banks and term deposits with original contractual maturities of three months or less.

##### (d) Financial assets

The Company classifies its financial assets into the following categories: available-for-sale (investments in equity securities) and loans and receivables (due from reinsurers and agents and investments in fixed income securities). Management determines the appropriate classification of its investments in securities at the time of purchase and re-evaluates this at each reporting date.

Available-for-sale investments are financial assets intended to be held for an indefinite period of time, which may be sold in response to the needs for liquidity or changes in interest rates, exchange rates or equity prices. Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

Regular-way purchases and sales of financial assets are recognized on the trade date, which is the date that the Company commits to purchase or sell the assets. Financial assets are initially recognized at fair value plus transactions costs. Financial assets are derecognized when the rights to receive cash flows from them have expired or when they have been transferred and the Company has also transferred substantially all risk and rewards of ownership.

Available-for-sale investments are subsequently carried at fair value, based on quoted prices for quoted investments or valuation techniques, including recent arm's length transactions and discounted cash flow analysis, for unquoted securities. Changes in the fair value of available-for-sale investments are recognized in equity in "fair value reserve".

## Summit Insurance Company Limited

### Notes to the Financial Statements

31 December 2007

(Continued)

#### 2. Summary of Significant Accounting Policies (Continued)

##### (d) Financial assets (continued)

Realized gains and losses arising from sales and other than temporary impairment of available-for-sale investments previously recognized in equity are recognized in the income statement.

Loans and receivables are subsequently carried at amortized cost using the effective interest method, less any provision for impairment.

##### (e) Impairment of financial assets

The Company assesses at each balance sheet date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred if, and only if, there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a loss event) and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated.

If there is objective evidence that an impairment loss on loans and receivables has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognized in the income statement. By comparison, the amount of loss on available-for-sale investments is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows discounted at the current market rate of interest for a similar financial asset.

##### (f) Investment property

Property held for long-term rental yields and capital appreciation is classified as investment property. Investment property comprises residential property, and is carried at cost less accumulated depreciation. Depreciation is calculated using the straight-line method to allocate cost over an estimated useful life of 50 years.

Subsequent costs are included in the asset's carrying amount or are recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. Repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

## Summit Insurance Company Limited

### Notes to the Financial Statements

31 December 2007

(Continued)

#### 2. Summary of Significant Accounting Policies (Continued)

##### (f) Investment property (continued)

Gains and losses on disposals are determined by comparing proceeds with carrying amount and are included in the income statement.

##### (g) Property, plant and equipment

Property, plant and equipment are stated at historical cost less accumulated depreciation. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Subsequent costs are included in the asset's carrying amount or are recognized as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the Company and the cost of the item can be measured reliably. Repairs and maintenance are charged to the income statement during the financial period in which they are incurred.

Depreciation is calculated using the straight-line method to allocate costs (net of residual values) over the following estimated useful lives:

Computer software	3 - 5 years
Leasehold improvements	Lesser of lease term and 20 years
Furniture and equipment	3 years
Motor vehicles	3 years

Where the carrying amount of an asset is greater than its estimated recoverable amount, it is written down immediately to its recoverable amount. The recoverable amount is the higher of the asset's fair value less costs to sell and value in use.

Gains and losses on disposals are determined by comparing proceeds with the carrying amount and are included in the income statement.

##### (h) General insurance funds

General insurance funds comprise deferred commission expense, unearned premium reserve, unearned commission income and outstanding claims reserve.

Deferred commission expense consists of commissions paid to the Company's agents related to the production of new and renewal business. These costs are deferred and amortized over the terms of the policies to which they relate.

## Summit Insurance Company Limited

### Notes to the Financial Statements

31 December 2007

(Continued)

#### 2. Summary of Significant Accounting Policies (Continued)

##### (h) General insurance funds (continued)

Unearned premiums represent the proportion of the net premiums written that relate to periods of insurance coverage subsequent to the balance sheet date and are recognized over the terms of the policies.

Unearned commission income consists of commissions received from insurers and reinsurers based on premiums written and premiums ceded to reinsurers, respectively. This income is deferred and amortized over the term of the policies to which they relate.

Liabilities for unpaid claims are estimated using the input of assessments for individual cases reported to the Company, and statistical analyses for claims incurred but not reported, and to estimate the expected ultimate cost of more complex claims that may be affected by external factors. The Company does not discount its liabilities for unpaid claims.

##### (i) Revenue and expense recognition

Premiums are recognized as revenue over the periods covered by the related policies after allowing for premiums ceded. Commission expense incurred on gross written premiums and commission income received on premiums written and ceded are recognized in the same manner as premiums.

The Company's net share of claims and loss adjustment expenses are recognized as incurred based on the estimated liability for compensation owed to policyholders or third parties damaged by policyholders. They include direct and indirect claims settlement costs and arise from events that have occurred up to the balance sheet date regardless of whether or not they have been reported.

Interest income and expense for all interest-bearing financial instruments are recognized using the effective interest method. Profit and loyalty commission income and expense, and dividend income are recognized when the Company's right to receive, or obligation to make, payment has been established.

Other income and expenses are recognized on the accrual basis.

##### (j) Premium tax

Premium tax is incurred at a rate of 3% of gross premiums written in the Commonwealth of The Bahamas, less the proportion that is recoverable from reinsurers for premiums ceded.

## Summit Insurance Company Limited

### Notes to the Financial Statements

31 December 2007

(Continued)

## 2. Summary of Significant Accounting Policies (Continued)

### (k) Leases

Leases, where a significant portion of the risks and rewards of ownership are retained by the lessor, are classified as operating leases. Payments made under operating leases are charged to the income statement on a straight-line basis over the period of the lease.

### (l) Employee benefits

The Company's employees are members of the Insurance Management (Bahamas) Limited and Summit Insurance Limited Pension Plan, a privately administered defined contribution pension plan covering all eligible employees. The Company has no further payment obligations once the contributions have been paid. The plan requires participants to contribute 5% of their basic salary and the Company contributes an equal amount.

The Company's contributions to the defined contribution pension plan are charged to the income statement in the year to which they relate.

### (m) Corresponding figures

Where necessary, corresponding figures are adjusted to conform with changes in presentation adopted in the current year.

## 3. Cash and Cash Equivalents

Cash and cash equivalents comprise:

	2007	2006
	\$	\$
Cash in hand and at banks	1,344,315	2,118,661
Term deposits	<u>15,211,795</u>	<u>15,338,068</u>
	16,556,110	17,456,729
Term deposits with original contractual maturities of more than three months	(11,669,169)	(13,119,217)
Accrued interest	<u>(192,396)</u>	<u>(218,851)</u>
	<u><b>4,694,545</b></u>	<u><b>4,118,661</b></u>

As of 31 December 2007, interest rates on term deposits range from 5.00% to 7.00% (2006: 4.75% to 6.25%)

## Summit Insurance Company Limited

### Notes to the Financial Statements

31 December 2007

(Continued)

#### 4. Prepayments and Other Assets

	2007	2006
	\$	\$
Prepayments	42,841	20,042
Dividends receivable	45,399	42,957
Other receivables	39,381	22,934
	<u>127,621</u>	<u>85,933</u>

#### 5. Investments in Securities

##### *Available-for-Sale*

Available-for-sale investments principally comprise marketable equity securities, which are listed on The Bahamas International Securities Exchange, and are stated at fair value. Movements during the year comprise:

	2007	2006
	\$	\$
As of beginning of year	4,168,913	2,210,174
Additions	5,399	1,670,000
Disposals	-	(17,000)
Net realized gain on investments	-	4,415
Net change in unrealized gains/losses	952,619	301,324
<b>As of end of year</b>	<u><b>5,126,931</b></u>	<u><b>4,168,913</b></u>

As of 31 December 2007, the cost of available-for-sale investments was \$3,676,861 (2006: \$3,671,462).

##### *Loans and Receivables*

Included in amortized costs of loans and receivables is accrued interest totaling \$5,903 (2006: \$8,993), with such investments comprising:

## Summit Insurance Company Limited

### Notes to the Financial Statements 31 December 2007 (Continued)

#### 5. Investments in Securities (Continued)

##### *Loans and Receivables (continued)*

	Interest Rate	Maturity	2007 \$	2006 \$
<b>Fixed income securities:</b>				
Bahamas Government registered stock	Prime + 0.250%	14/06/2011		
	to Prime + 0.875%	to 22/09/2024	172,400	172,400
Bridge Authority bonds	Prime + 1.500%	24/03/2029	11,600	11,600
Clifton Heritage Authority bonds	Prime + 0.500%			
	to Prime + 0.750%	20/05/2025	232,300	232,300
Consolidated Water (Bahamas) Limited Series 'A' bonds	7.500%	07/01/2015	200,000	200,000
FirstCaribbean International Bank (Bahamas) Limited notes	Prime + 0.750%	31/12/2011	250,000	250,000
Bank of the Bahamas Limited bonds	7.250%	07/01/2022	2,000	-
<b>Preference shares:</b>				
Freeport Oil Holdings Co. Ltd. – Class A	8.000%	11/08/2016	15,003	15,543
Caribbean Crossing Ltd. – Series A	8.000%	30/06/2010	82,400	83,200
Caribbean Crossing Ltd. – Series B	7.000%	30/06/2016	50,000	51,750
Cable Bahamas Limited	7.500%	30/06/2010	103,500	103,500
			<u>1,119,203</u>	<u>1,120,293</u>

#### 6. Investment Property

The Company owns property located on Abaco Island that it classifies as investment property. Movement in investment property is summarized as follows:

	2007 \$	2006 \$
Net book value as of beginning of year	215,815	220,664
Depreciation expense	<u>(4,849)</u>	<u>(4,849)</u>
<b>Net book value as of end of year</b>	<b><u>210,966</u></b>	<b><u>215,815</u></b>
Cost	242,450	242,450
Accumulated depreciation	<u>(31,484)</u>	<u>(26,635)</u>
<b>Net book value</b>	<b><u>210,966</u></b>	<b><u>215,815</u></b>

As of 31 December 2007, the fair value of investment property is \$300,000, based on an independent appraisal.



# Summit Insurance Company Limited

## Notes to the Financial Statements 31 December 2007 (Continued)

### 7. Property, Plant and Equipment

	Computer Software \$	Leasehold Improvements \$	Furniture & Equipment \$	Motor Vehicles \$	Total \$
<b>Year ended 31 December 2007</b>					
Opening net book value	275,496	17,698	39,775	23,333	356,302
Additions	128,632	-	12,378	-	141,010
Disposals	-	-	-	-	-
Depreciation charge	-	(8,717)	(8,630)	(11,666)	(29,013)
<b>Closing net book value</b>	<b><u>404,128</u></b>	<b><u>8,981</u></b>	<b><u>43,523</u></b>	<b><u>11,667</u></b>	<b><u>468,299</u></b>
<b>As of 31 December 2007</b>					
Cost	404,128	61,919	223,662	35,000	724,709
Accumulated depreciation	-	(52,938)	(180,139)	(23,333)	(256,410)
<b>Net book value</b>	<b><u>404,128</u></b>	<b><u>8,981</u></b>	<b><u>43,523</u></b>	<b><u>11,667</u></b>	<b><u>468,299</u></b>
<b>As of 31 December 2006</b>					
Cost	275,496	61,919	228,103	35,000	600,518
Accumulated depreciation	-	(44,221)	(188,328)	(11,667)	(244,216)
<b>Net book value</b>	<b><u>275,496</u></b>	<b><u>17,698</u></b>	<b><u>39,775</u></b>	<b><u>23,333</u></b>	<b><u>356,302</u></b>

### 8. Outstanding Claims Reserve and Net Claims Incurred

	2007 \$	2006 \$
<i>Outstanding claims</i>		
Gross outstanding claims	9,016,460	9,513,121
Amounts recoverable from reinsurers	<u>(2,514,539)</u>	<u>(4,019,008)</u>
Provision for reported claims	6,501,921	5,494,113
Provision for incurred but not reported claims	<u>401,327</u>	<u>370,536</u>
	<b><u>6,903,248</u></b>	<b><u>5,864,649</u></b>
<i>Net claims incurred</i>		
Gross claims incurred	9,547,961	7,352,870
Amounts recoverable from reinsurers	<u>(2,315,445)</u>	<u>(1,962,931)</u>
	<b><u>7,232,516</u></b>	<b><u>5,389,939</u></b>

## Summit Insurance Company Limited

### Notes to the Financial Statements 31 December 2007 (Continued)

#### 8. Outstanding Claims Reserve and Net Claims Incurred (Continued)

##### *Insurance claims - Gross*

Movements in gross outstanding claims, based on policy year to which claims relate, can be analysed as follows:

Accident year	2003	2004	2005	2006	2007	Total
	\$	\$	\$	\$	\$	\$
<b>Estimate of ultimate claims cost:</b>						
At end of accident year	3,766,115	56,458,326	13,658,706	3,917,892	6,110,905	83,911,944
One year later	32,079,951	63,173,229	17,810,096	7,083,392	-	-
Two years later	32,234,531	63,094,886	17,212,772	-	-	-
Three years later	31,890,508	62,887,098	-	-	-	-
Four years later	31,909,841	-	-	-	-	-
Current estimate of cumulative claim	31,909,841	62,887,098	17,212,772	7,083,392	6,110,905	125,204,008
Cumulative payments to date	<u>(30,174,181)</u>	<u>(61,899,955)</u>	<u>(16,614,376)</u>	<u>(5,847,651)</u>	<u>(2,644,736)</u>	<u>(117,180,899)</u>
<b>Liability included in gross claims</b>	<b><u>1,735,660</u></b>	<b><u>987,143</u></b>	<b><u>598,396</u></b>	<b><u>1,235,741</u></b>	<b><u>3,466,169</u></b>	<b><u>8,023,109</u></b>
Liability in respect of prior years						<u>993,351</u>
<b>Total gross claims</b>						<b><u>9,016,460</u></b>

#### 9. General Reserve

The general reserve was established for unforeseeable risks and future losses. Distributions from the general reserve can only be made following the approval of the Board of Directors.

#### 10. Portfolio Transfer

During 2007, the Company decreased the percentage of risk retained on its property portfolio resulting in the Company distributing the unearned premiums and outstanding claims reserves to reinsurers, along with the funds corresponding to those liabilities. During 2006, the Company increased the percentage of risk retained on its property portfolio.

#### 11. Net Commissions Incurred

This amount comprises commissions payable to agents of \$6,641,718 (2006: \$6,156,490) less commission earned from insurers and reinsurers of \$3,567,913 (2006: \$3,289,901).

#### 12. Employee Benefits

Included in personnel expenses is pension expense totaling \$23,888 (2006: \$29,332).

## Summit Insurance Company Limited

### Notes to the Financial Statements

31 December 2007

(Continued)

#### 13. Related Party Balances and Transactions

Related parties include directors, key management personnel and those entities that have the ability to control or exercise significant influence over the Company in making financial or operational decisions, and entities that are controlled, jointly controlled or significantly influenced by them. Of the premiums written during the year, 99% (2006: 99%) were generated by a related party whose principal owns 23% of the Company's outstanding shares. Amounts due from the related party as of 31 December 2007, amounted to \$7,363,794 (2006: \$6,770,247).

During the year, compensation expense for key management personnel totaled \$317,867 (2006: \$344,684).

#### 14. Commitments and Contingent Liabilities

##### *Commitments*

The future minimal rental payments required under operating leases are as follows:

	<b>2007</b>	<b>2006</b>
	\$	\$
Not later than one year	35,587	35,867

##### *Contingent Liabilities*

The Company is involved in litigation matters arising in the normal course of business and it is not expected that the disposition of such litigation will have a material effect on the financial position of the Company.

#### 15. Insurance and Financial Risk Management

The Company engages in transactions that expose it to insurance risk, credit risk, liquidity risk, interest rate risk and price risk in the normal course of business. The Company's financial performance is affected by its capacity to understand and effectively manage these risks. The Company's challenge is not only to measure and monitor these risks but also to manage them as profit opportunities.

## Summit Insurance Company Limited

### Notes to the Financial Statements

31 December 2007

(Continued)

#### 15. Insurance and Financial Risk Management (Continued)

##### (a) Insurance risk

Insurance risk is the risk under insurance contracts that the insured event occurs and the amount of the resulting claim is uncertain. In the normal course of business, the Company seeks to limit its exposure to losses that may rise from any single occurrence. Reinsurance is primarily placed using a combination of proportional, facultative and excess of loss treaties. Obtaining reinsurance does not, however, relieve the Company of its primary obligations to the policyholders, therefore the Company is exposed to the risk that the reinsurers may be unable to fulfill their obligations under the contracts. The Company seeks to mitigate this risk by placing its reinsurance coverage with reputable companies and Lloyd's syndicates.

##### (b) Credit risk

Credit risk arises from the potential failure of a counterparty to perform according to the terms of the contract. The Company's exposure to credit risk includes the majority of assets. To mitigate this risk, the Company places cash with well known high quality financial institutions; monitors the payment history of its agents before continuing to do business with them; places reinsurance coverage as noted in (a) above; and invests in debt securities of financially sound entities.

As of 31 December 2007, amounts due from reinsurers and agents are current.

##### (c) Liquidity risk

The objective of liquidity management is to ensure the availability of sufficient funds to honour all of the Company's financial commitments including claims. All 'other liabilities' are due on demand and claims principally have short term cash outflows. The remaining general insurance liabilities could result in cash outflows within one year.

The Company maintains a level of liquid assets, which mature or could be sold immediately to meet cash requirements for normal operating purposes.

##### (d) Interest rate risk

Interest rate risk is the risk that the fair value or cash flows of financial instruments may fluctuate significantly as a result of changes in market interest rates. The Company mitigates fair value interest rate risk by investing in interest-bearing assets with floating interest rates, or investing for short time periods.

## Summit Insurance Company Limited

### Notes to the Financial Statements

31 December 2007

(Continued)

#### 15. Insurance and Financial Risk Management (Continued)

##### (d) Interest rate risk (continued)

The resulting cash flow interest rate risk is not hedged and considered a profit opportunity.

##### (e) Price risk

Price risk is the risk that the fair value and/or amounts realized on sale of financial instruments may fluctuate significantly as a result of changes in market prices. The available-for-sale investments expose the Company to price risk. The Company invests in private equity securities of companies demonstrating profit potential generally accompanying underlying assets with fair values in excess of the entity's equity. Investments are also made in exchange traded securities of companies that the Company's directors, with the advice of an investment manager, consider to have income and/or capital gains potential.

#### 16. Capital Management

The Company's objectives when managing capital are:

- To comply with the insurance capital requirements imposed by the regulators of the insurance markets in which the Company operates;
- To safeguard the Company's ability to continue as a going concern so that it can continue to provide returns for shareholders and benefits for other stakeholders; and
- To provide adequate returns to shareholders by pricing insurance contracts commensurate with the level of risk.

The Office of the Registrar of Insurance Companies specifies the minimum amount and type of capital that must be held and solvency ratio that must be maintained, based on the applicable laws and regulations governing the Bahamas' insurance industry. The minimum capital requirements applicable to the Company is \$1,400,000 plus 10% of net premiums exceeding \$7,000,000. The Company has complied with all of the externally imposed capital requirements to which it is subject.

#### 17. Fair Value of Financial Instruments

Financial instruments utilized by the Company include recorded financial assets and liabilities. These financial instruments are carried at fair value, are relatively short-term in nature or have interest rates that periodically reset to market interest rates, and accordingly, the estimated fair values are not significantly different from the carrying value as reported in the balance sheet.